Wisconsin Central Group
An ad hoc Rail Freight Stakeholders Coalition
www.centralcorridors.com/wcg/

Lake States Shippers Association
A Classic Co-op Shippers Association
www.centralcorridors.com/lssa/

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What Can We Accomplish in 2018?
A Wish List?

1. **Coordinated WI and MI initiative? MN?**
   Scope: Great Lakes Forests Region ("GLFR").

2. **Start with freight data. LSSA Data Co-op Committee. Where's the freight?**

   > Are there sufficient multi-shipper consolidated freight lanes – with sufficient volume, consistency and balance – to leverage more efficient and competitive rates and services from railroads and truckers serving the forest products and other industries of the Great Lakes Forest Region?

3. **Public and private perspective:**
   a. Use the light density rail lines or be prepared for a wave of abandonments.
   b. Cannot wait for mining (after WI moratorium repeal) to save northwoods rail lines.
   c. Investment in log cars is as good or better than investing in rail lines.
   d. Investment in log cars will return $4 of direct public benefits for each $1 invested
   e. Plus indirect public benefits of at least $14 for each $1 invested.
   f. WI needs more than $12 million in FRPP. Get away from bonding only?
   g. Other beneficiaries:
      The forests; forested landowners; tourism, hunting and fishing; school children.

4. **Bring the value story to the broad group of stakeholders. Foundation for 2019?**
   a. Legislators, state and federal; DOTs – MI, MN, WI in coordination.
   b. Over-the-road truckload shippers/receivers in the GLFR.
   c. County, community and development officials.
   d. Local media.

5. **Other added value to the host associations and their members?**